

BIV Top 100 fastest-growing companies in B.C.

Ranked by percentage growth in revenue between 2004 and 2008

Rank '09	Company	Phone Fax Internet	Principal(s)	Ownership	Year founded	Product/service	Employees in B.C. '08/'04	Employees worldwide '08/'04	Net income '08/'04	Revenues '08/'04 5-year rev growth
76	Destiny Media Technologies Inc (PlayMPE and Clipstream) 570 Granville St Suite 800 Vancouver V6C 3P1	604-609-7736 604-609-0611 www.dsnyc.com	John Gammack, vice-president, operations, Larry Langs, director, Steve Vestergaard, Fred Vandenberg, Ed Kolic, Wayne Koshman	OTCBB:DSNY	1991	Secure distribution of pre-release music to radio and provider of instant play streaming video and audio	18 14	22 14	\$58,000 ¹ (\$711,703) ¹	\$2,666,750 ¹ \$999,787 ¹ 167%
77	Tranzeo Wireless Technologies Inc 19473 Fraser Way Pitt Meadows V3Y 2V4	604-460-6002 604-460-6005 www.tranzeo.com	James Tocher, president and CEO, Doug Howes, CFO	TSX:TZT	2000	Designer and manufacturer of wireless broadband and WiMAX network products	81 44	89 44	(\$1,798,717) (\$316,053)	\$19,412,379 \$7,377,386 163%
78	Times Telecom Inc 5811 Cooney Rd Suite N400 Richmond V6X 3M1	604-279-8787 604-279-8775 www.timestelecom.ca	Terry Bahar, president, Alan Yong, CEO	Key West Global Telecommunications Berhad (100%)	2002	Long distance, Internet, wireless, VoIP, teleconferencing, Bills pay, eRemit, Mobile eLoad	89 25	250 4	\$793,498 (\$76,000)	\$15,000,000 \$5,800,000 159%
79	Urban Barn Ltd 1550 Brigantine Dr Coquitlam V3K 7C1	604-540-2276 604-540-2278 www.urbanbarn.com	Rick Bohonis, president	Privately held	1990	Retail home furnishings	147 205	NP NP	\$3,327,272 NP	\$52,220,365 \$20,244,505 158%
80	Serebra Learning Corp 1188 Georgia St W Suite 600 Vancouver V6E 4A2	604-676-5480 604-676-5490 www.serebra.com	Ted Moorhouse, chair and CEO, Brian Taylor, vice-president of development	TSX-V:SLC	1989	E-learning service provider	NP NP	NP NP	\$436,862 (\$533,951)	\$5,306,773 \$2,094,015 153%
81	6S Marketing Inc 1120 Hamilton St Suite 402 Vancouver V6B 2S2	604-642-6765 604-648-8264 www.6smarketing.com	Chris Breikis, co-founder and president, John Blown, co-founder and director	Privately held	2000	Internet marketing services, online advertising, search engine optimization, web analytics, e-mail marketing, social media marketing	27 NP	27 NP	NP NP	\$2,528,263 \$1,000,000 153%
82	Creation Technologies Inc 3939 North Fraser Way Burnaby V5J 5J2	604-430-4336 604-430-4337 www.creationtech.com	Geoff Reed, chair, Arthur Tymos, president and CEO, Mike Walsh, CFO	Privately held	1991	Contract electronic manufacturing services provider	490 280	2,300 825	NP NP	\$411,950,000 \$163,000,000 153%
83	Hydrogenics Test Systems 4242 Phillips Ave Unit C Burnaby V5A 2X2	604-676-4000 604-676-4111 www.hydrogenics.com	Daryl Wilson, president and CEO, Pierre Rivard, executive chair	TSX:HYG, Nasdaq:HYGS	1990	Fuel-cell test equipment	NP NP	NP 310	(\$15,264,054) ¹ (\$33,539,000)	\$41,936,440 ¹ \$16,656,000 152%
84	Netcetera Consulting Inc 120 Lonsdale Ave Suite 300 North Vancouver V7M 2E8	604-980-2700 604-980-2755 www.netcetera.ca	Steve Weeks, president, Sharron Weeks	Steve Weeks 50% Sharron Weeks 50%	1999	Network technology consulting and professional technical services, network and computer hardware and software, firewalls and security consulting	7 NP	7 NP	NP NP	\$1,759,828 \$709,086 148%
85	Premium Brands Income Fund² 7720 Alderbridge Way Richmond V6X 2A2	604-656-3100 604-656-3170 www.premiumbrandsincomefund.com	George Paleologou, president and CEO	TSX:PBH ²	1917	Food manufacturing and distribution	314 NP	1,667 906	\$20,973,000 (\$23,582,000)	\$449,363,000 \$182,366,000 146%
86	3S Printers Inc 23011 Fraserwood Way Richmond V6V 3B3	604-520-7050 604-520-7056 www.3sprinters.com	Dave Sandhu, president	Privately held	1991	Commercial and packaging printers	44 NP	NP NP	NP NP	\$9,600,000 \$4,000,000 140%
87	Amerigo Resources Ltd 595 Burrard St Suite 3083, PO Box 49298 Vancouver V7X 1L3	604-681-2802 604-682-2802 www.amerigoresources.com	Steven Dean, chair, Klaus Zeitler, president, Aurora Davidson, CFO	TSX:ARG	2003	Copper and molybdenum production	NP NP	571 NP	(\$18,986,845) ³ \$10,941,198 ³	\$97,627,482 ³ \$41,583,363 ³ 135%
88	Canadian Communications Products Inc 3657 Wayburne Dr Burnaby V5G 3L1	604-263-9399 604-263-7277 www.communicationproducts.ca	John Racich, president	Privately held	1983	Telecommunications, headsets, videoconferencing, VoIP, voice recording	20 15	140 65	NP NP	\$35,000,000 \$15,000,000 133%
89	TIO Networks Corp 4260 Still Creek Dr Suite 330 Burnaby V5C 6C6	604-298-4636 604-298-4216 www.tionetworks.com	Hamed Shahbazi, chair and CEO	TSX-V:TNC	1997	Multi-channel expedited bill payment processor serving the largest Telecom, Wireless, Cable and Utility bill issuers in North America	47 NP	55 NP	(\$6,251,231) (\$1,267,671)	\$14,276,112 \$6,142,066 132%
90	First Credit Union 4448A Marine Ave Powell River V8A 2K2	604-485-0978 604-485-1231 www.firstcu.ca	Shehzad Somji, CFO, David Craigen, CEO	Member owned	1939	Banking, wealth management, auto, property and casualty insurance	128 51	128 51	\$1,422,000 \$569,000	\$10,800,000 \$4,700,000 130%
91	Coastal Pacific Xpress Inc 17474 56th Ave Surrey V3S 1C3	604-575-0983 604-575-0973 www.cpx.ca	Jim Mickey, president and general manager, Glen Parsons, vice-president	Privately held	1986	Transportation/warehousing	190 83	266 NP	NP NP	\$120,000,000 \$52,327,000 129%
92	Flight Centre (Canada)⁴ 1133 Melville St Suite 600 Vancouver V6E 4E5	604-682-5202 604-687-3853 www.flightcentre.ca	Greg Dixon, president	Flight Centre Ltd. (ASX:FLT)	1995	Travel agency	320 647	8,000 NP	NP NP	\$125,000,000 \$54,700,000 ⁵ 129%
93	Great Canadian Gaming Corp 13775 Commerce Pkwy Suite 350 Richmond V6V 2V4	604-303-1000 604-279-8605 www.gcgaming.com	Ross McLeod, chair and CEO, Vincent Trudel, COO, Milton Woensdregt, CFO	TSX:GC	1982	Gaming and entertainment and hospitality	3,741 NP	5,300 2,556	\$13,500,000 \$26,725,000	\$403,700,000 \$178,515,000 126%
94	Westport Innovations Inc 1750 75th Ave W Suite 101 Vancouver V6P 6G2	604-718-2000 604-718-2001 www.westport.com	Michael Gallagher, president and COO, Elaine Wong, CFO, David Demers, CEO	TSX:WPT	1995	Clean, gaseous fuel systems and engines for trucks and buses	176 125	206 146	(\$10,315,000) (\$37,721,841)	\$71,536,000 \$32,429,814 121%
95	Sierra Wireless Inc 13811 Wireless Way Richmond V6V 3A4	604-231-1100 604-231-1109 www.sierrawireless.com	Jason Cohenour, CEO, David McLennan, CFO	TSX:SW; Nasdaq:SWIR	1993	Wireless data cards, modems and modules	252 154	542 305	\$66,713,478 ¹ \$25,194,000 ¹	\$604,750,320 ¹ \$274,566,500 ¹ 120%
96	Gateway Casinos & Entertainment Inc 4621 Canada Way Suite 300 Burnaby V5G 4X8	604-412-0166 604-412-0117 www.gatewaycasinos.com	Dave Gadhia, CEO	New World Gaming	1992	Gaming	2,600 NP	3,400 NP	NP \$32,830,000	\$211,973,000 \$96,560,000 120%
97	Angiotech Pharmaceuticals Inc 1618 Station St Vancouver V6A 1B6	604-221-7676 604-221-2330 www.angiotech.com	William Hunter, president and CEO, Thomas Bailey, CFO	TSX:ANP; Nasdaq:ANPI	1992	Specialty pharmaceuticals and medical devices	135 150	1,400 140	(\$741,176,000) ³ (\$52,452,000) ³	\$283,272,000 ³ \$130,780,000 ³ 117%
98	Rhino Print Solutions 13880 Mayfield Pl Richmond V6V 2E4	604-232-5600 604-232-5680 www.rhinoprintsolutions.com	David Allan, president and CEO	Privately held	2001	Commercial printer	70 NP	NP NP	NP NP	\$14,300,000 \$6,750,000 112%
99	Shervin Communications Inc 8557 Government St Suite 101 Burnaby V3N 4S9	604-422-0174 604-422-0175 www.goshervin.com	Sherrin Western, director of insight, Kevin Western, chief imagination officer	Privately held	1992	Graphic design and marketing	9 4	9 4	NP NP	\$1,000,000 \$474,000 111%
100	Concert Properties Ltd 900 - 1190 Hornby St Vancouver V6Z 2K5	604-688-9460 604-688-6882 www.concertproperties.com	Brian McCauley, president, David Podmore, chair and CEO, Dan Jarvis, vice-chair and CFO	Privately held	1989	Development and acquisition of commercial and industrial properties, rental housing, multi-family condominium housing, seniors living communities and resort projects in B.C., Alberta and Ontario	119 101	141 NP	NP NP	\$299,266,000 \$143,000,000 109%

Sources: Interviews with above companies and BIV research. Currency conversions use the Bank of Canada's annual currency average of a given year. NR Not ranked NP Not provided NA Not applicable 1 - Converted from U.S. dollars 2 - Converted from an income trust in July 22, 2009 3 - U.S. dollars 4 - In 2008, Flight Centre North America was divided into Flight Centre (Canada) and Flight Centre (USA) 5 - BIV estimate 6 - Acquired by New World Gaming in 2007

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